

## Proficiency Certificate Programme - All Specializations

### Kindly Read Your Schedule with the following guidelines:

All sessions will be conducted in Online mode via MS Team platform for which the information will be available on the MS Team Calendar 48-to-72 hrs before the commencement of the session. Students will receive all communication on their LMS (Edu-Genie) and SIS regarding any announcements. Hence, they are advised to check the updates on a regular basis. Students are requested to contact Student Care Services at #1800-102-1063 for any queries or raise their concern in the SIS login.

Human Resource Management- Electives				
Course & Code	Day	Time	Date	Faculty
Compensation & Reward Management	Sunday	10:00 AM -11:30 AM	Feb-22, Mar-1, 8, 15	Prof. Shikha Mishra
HRME008	Saturday	10:00 AM -11:30 AM	Feb.-28, Mar-7, 14, 28	Prof. Shikha Mishra
Organizational Development & Intervention	Saturday	12:00 PM-1:30 PM	Feb-28, Mar-7, 14, 21	Prof. Moumita Acharyya
HRME006	Sunday	12:00 PM-1:30 PM	Mar.-1, 8, 15, 22	Prof. Moumita Acharyya
Strategic Human Resource Management				To be announced
HRME007				
Performance Management				To be announced
HRME005				
Employee Relations Management				To be announced
HRME004				
Training & Development				To be announced
HRME009				
HR Analytics				To be announced
ITAE005				
Cross Cultural Management				To be announced
HRM010				

Business Analytics - Electives				
Course & Code	Day	Time	Date	Faculty
Marketing Analytics	Sunday	12:00 PM-1:30 PM	Feb-22, Mar-1, 8, 15	Prof. Kshitij Upadhyay
ITAE003	Saturday	12:00 PM-1:30 PM	Feb.-28, Mar-7, 14, 21	Prof. Kshitij Upadhyay
Risk Analytics	Sunday	2:30 pm - 4:00 pm	Feb-22, Mar-1, 8, 15	Prof. Nitin Sachdeva
ITAE004	Saturday	2:30 pm - 4:00 pm	Feb.-28, Mar-7, 14, 21	Prof. Nitin Sachdeva
Data Mining for Business Analytics				To be announced
ITAE002				
Business Simulation				To be announced
ITAE007				
HR Analytics				To be announced
ITAE005				
Predictive Modeling				To be announced
ITAE006				
Data Science				To be announced
ITAE008				

Marketing- Electives				
Course & Code	Day	Time	Date	
Digital Marketing	Saturday	10:00 AM -11:30 AM	Feb.-28, Mar-7, 14, 21	Prof. Soumitra Das
MKTE002	Sunday	10:00 AM -11:30 AM	Mar.-1, 8, 15, 22	Prof. Soumitra Das
Marketing Analytics	Sunday	12:00 PM-1:30 PM	Feb-22, Mar-1, 8, 15	Prof. Kshitij Upadhyay
ITAE003	Saturday	12:00 PM-1:30 PM	Feb.-28, Mar-7, 14, 21	Prof. Kshitij Upadhyay
Consumer Behavior				To be announced
MKTE005				
Strategic Marketing				To be announced
MKTE009				
Retail Management				To be announced
MKTE003				
Integrated Marketing Communications				To be announced
MKTE007				
Marketing Research				To be announced
MKTE008				
Sales and Distribution Management				To be announced
MKTE006				
Marketing of Services				To be announced
MKTE004				

Finance- Electives				
Course & Code	Day	Time	Date	Faculty
Mergers, Acquisitions & Corporate	Sunday	10:00 am - 11:30 am	Feb-22, Mar-1, 8, 15	Prof. Puja Aggarwal
FINE009	Saturday	10:00 am - 11:30 am	Feb.-28, Mar-7, 14, 21	Prof. Puja Aggarwal
Financial Analysis & Business Valuation	Sunday	12:00 PM-1:30 PM	Feb-22, Mar-1, 8, 15	Prof. Bhavya Taneja
FINE005	Saturday	12:00 PM-1:30 PM	Feb.-28, Mar-7, 14, 21	Prof. Bhavya Taneja
Management of Financial Services	Saturday			To be announced
FINE004	Sunday			
Fixed Income Securities	Saturday			To be announced
FINE007	Saturday			
Security Analysis & Portfolio Management	Sunday			To be announced
FINE006	Sunday			
Banking Services and Practice	Sunday			To be announced
FINE008	Saturday			
Options, Futures, And Other Derivatives	Saturday			To be announced
FINE010	Sunday			

Operations- Electives				
Course & Code	Day	Time	Date	
<b>Project Management</b>	Sunday	2:30 pm -4:00 pm	Feb-22, Mar-1, 8, 15	Prof. Upal Chakraborty
OPME003	Saturday	2:30 pm -4:00 pm	Feb.-28, Mar-7, 14, 21	Prof. Upal Chakraborty
<b>Quality Management</b>	Sunday	4:30 pm - 6:00 pm	Feb-22, Mar-1, 8, 15	Prof. Sandeep Mathur
OPME006	Saturday	4:30 pm - 6:00 pm	Feb.-28, Mar-7, 14, 21	Prof. Sandeep Mathur
<b>Operations Strategy</b>				To be announced
OPME004				
<b>Service Operations Management</b>				To be announced
OPME007				
<b>Advanced Supply Chain Management</b>				To be announced
OPME005				
<b>Technology Management</b>				To be announced
OPME008				